



CABLE ASSEMBLY PARTNERSHIP (CAP) PROGRAM

AGREEMENT

Between **Fiber Instrument Sales, Inc. (FIS)**, a New York corporation with offices at 161 Clear Road, Oriskany, NY 13424 and _____

with offices at _____

Cable Assembly Partnership Program

As a manufacturer and distributor of a complete line of telecommunications fiber optic cable, connectors, accessories, tools, equipment and consumables, FIS is offering a program of discounts on a complete package of parts and supplies for cable assemblies. Attachment A is the current schedule of discounts under the program.

Regular User

Participants in the program must maintain status as a "Regular User" of the FIS product lineup. A Regular User uses FIS as their principal supplier for the cable assembly parts and supplies in the program. There is no minimum purchase required, and no specific fixed supply contract. However for a participant to remain eligible to participate, it must maintain a level of purchases which appear to FIS to be in an amount which, considering the size of the participant, make them a Regular User. FIS will do a quarterly review of activity under the CAP to ensure compliance the Regular User term.

The relationship of the parties remains that of independent entities and not as employees, independent contractors or partners. Either party may terminate this agreement at any time by notice in writing.

REGISTRATION INFORMATION

CAP Registration #: _____

FIS ACCOUNT #: _____ 2010 Sales YTD: _____ 2009 Sales: _____

PARTICIPANT CONTACT (Name): _____

PHONE: _____ EMAIL: _____

Manufacturer provides the following services: (check all that apply)

Simplex/Duplex assemblies: _____

Multifiber assemblies: _____

Ribbon Cable assemblies: _____

MT-RJ assemblies: _____

Type of Polishers utilized:

Size of lapping film utilized:

Customer Signature: _____

FIS Manager Approval: _____ Date: _____

CAP pricing provided: via email _____, mail _____ or fax _____ Date: _____ Time: _____